



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

July 16, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM  
DEPUTY DIRECTOR, GOVERNMENT SUPPORT SERVICES  
302-857-4501

SUBJECT: **AWARD NOTICE – Addendum # 18, Effective May 20, 2014**  
**CONTRACT NO. GSS10594-HIRE**  
HAZARDOUS INCIDENT RESPONSE EQUIPMENT

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OF  
KEY CONTRACT INFORMATION

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## **GOVERNMENT SUPPORT SERVICES – CONTRACTING**

100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202  
 PHONE: (302) 857-4550 – FAX: (302) 739-3779 – [GSS.OMB.DELAWARE.GOV](mailto:GSS.OMB.DELAWARE.GOV)

## **KEY CONTRACT INFORMATION**

### **1. MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants.

### **2. CONTRACT PERIOD:**

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Each contractor's contract shall be valid through May 31, 2015.

### **3. VENDORS:**

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#### **Contract # GSS10594-HIREV04**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64412**

FSF Vendor ID: 0000047414

[Aardvark Tactical, Inc.](#)

Attn: Steven Butler

1935 Puddingstone Drive

La Verne, CA 91750-5818

Phone: 909-451-6112

Email: [sbutler@intgratedbyaardvark.com](mailto:sbutler@intgratedbyaardvark.com)

Website: [www.integratedbyaardvark.com](http://www.integratedbyaardvark.com)

#### **Contract # GSS10594-HIREV08**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63040**

FSF Vendor ID: 0000047413

[Amron International, Inc.](#)

Attn: Carolyn Siagatonu

1380 Aspen Way

Vista, CA 92081-8349

Phone: 877-462-6700 or 760-208-6521

Fax: 760-599-3857

Email: [csiagatonu@Amronintl.com](mailto:csiagatonu@Amronintl.com)

Website: [www.amronintl.com](http://www.amronintl.com)

#### **Contract # GSS10594-HIREV13**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61962**

Award Notice-  
Contract No.: GSS10594-HIRE

FSF Vendor ID: 0000034676

[Aramco, Inc.](#)

Attn: Donna McQuade  
1480 Grandview Avenue  
Paulsboro, NJ 08066-1801  
Phone: 800-767-6933, Ext 7753 or 856-686-7753  
Fax: 856-686-7249  
Email: [dmcquade@aramco.com](mailto:dmcquade@aramco.com)  
Website: [www.aramco.com](http://www.aramco.com)

**Contract # GSS10594-HIREV31**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62116**  
FSF Vendor ID: 0000110594  
[Arrow-Tech, Inc.](#)  
Attn: Perry LaFountain  
417 Main Ave W  
P.O. Box 1240  
Rolla, ND 58367-1240  
Phone: 877-477-6461 or 701-477-6461, Ext 123  
Fax: 701-477-6464  
Email: [perry@arrowtechinc.com](mailto:perry@arrowtechinc.com)  
Website: [www.dosimeter.com](http://www.dosimeter.com)

**Contract # GSS10594-HIREV19**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61961**  
FSF Vendor ID: 0000082111  
[Atlantic Diving Supply, Inc.](#)  
DBA: ADS  
Attn: Eddie Las Marias  
621 S Lynnhaven Pkwy, Suite 400  
Virginia Beach, VA 23452-7448  
Phone: 757-963-5665  
Fax:  
Email: [elasmarias@adsinc.com](mailto:elasmarias@adsinc.com)  
Website: [www.adstactical.com](http://www.adstactical.com)

**Contract # GSS10594-HIREV30**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62199**  
FSF Vendor ID: 0000000820  
[Atlantic Nuclear Corp.](#)  
Attn: Michael J. Rook  
100 Weymouth St, Unit E1  
Rockland, MA 02370-1145  
Phone: 800-878-9188 or 781-828-9118  
Fax: 888-440-1319 or 781-878-3378  
Email: [anc20@att.net](mailto:anc20@att.net)  
Website: [www.atlanticnuclear.com](http://www.atlanticnuclear.com)

**Contract # GSS10594-HIREV32**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 64212**  
FSF Vendor ID: 0000111746  
[Brunswick Commercial & Government Products, Inc.](#)

Award Notice-  
Contract No.: GSS10594-HIRE

Attn: Jeremy Davis  
420 Megan Z Ave  
Edgewater, FL 32132-2166  
Phone: 386-423-2914  
Fax: 386-423-9187  
Email: [jdavis@Whaler.com](mailto:jdavis@Whaler.com)  
Website: [www.brunswickcgp.com](http://www.brunswickcgp.com)

**Contract # GSS10594-HIREV26**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 64413**  
FSF Vendor ID: 0000005806  
[Digital Ally, Inc.](#)  
Attn: Heath Bideau  
9705 Loiret Blvd  
Lenexa, Kansas 66219-2409  
Phone: 800-440-4947 or 913-814-7774  
Fax: 913-814-7775  
Email: [bids@digitalallyinc.com](mailto:bids@digitalallyinc.com)  
Website: [www.digitalallyinc.com](http://www.digitalallyinc.com)

**Contract # GSS10594-HIREV21**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63519**  
FSF Vendor ID: 0000076184  
[E. D. Bullard Company](#)  
Attn: David Vangelov  
1898 Safety Way  
Cynthiana, KY 41031-9303  
Phone: 800-227-0423, Ext 874 or 716-583-1768  
Fax: 800-877-6858 or 859-234-6858  
Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)  
Website: [www.bullard.com](http://www.bullard.com)

**Contract # GSS10594-HIREV22**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62119**  
FSF Vendor ID: 0000034304  
[Elsag North America/Selex Es](#)  
Attn: Nate Maloney  
205-H Creek Ridge Road  
Greensboro, NC 27406-4444  
Phone: 877-773-5724 or 845-278-5425  
Fax: 845-278-5428  
Email: [nate.maloney@elsag.com](mailto:nate.maloney@elsag.com)  
Website: [www.elsagna.com](http://www.elsagna.com)

**Contract # GSS10594-HIREV14**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62000**  
FSF Vendor ID: 0000023288  
[Farber Specialty Vehicles, Inc.](#)  
Attn: Ken Farber  
7052 Americana Pkwy  
Reynoldsburg, OH 43068-4117  
Phone: 800-331-3188 or 614-863-6470

Award Notice-  
Contract No.: GSS10594-HIRE

Fax: 614-759-2098  
Email: [kfarber@farberspecialty.com](mailto:kfarber@farberspecialty.com)  
Website: [www.farberspecialty.com](http://www.farberspecialty.com)

**Contract # GSS10594-HIREV29**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61963**  
FSF Vendor ID: 0000088875  
[First Line Technology, LLC](#)  
Attn: Amit Kapoor  
3656 Centerview Drive  
Suite 4  
Chantilly, VA 20151-3291  
Phone: 866-556-0517, Ext 121 or 703-955-7510  
Fax: 703-955-7540  
Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)  
Website: [www.firstlinetech.com](http://www.firstlinetech.com)

**Contract # GSS10594-HIREV02**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61964**  
FSF Vendor ID: 0000018807  
[Fisher Scientific Co., LLC](#)  
Attn: Kay Leach  
300 Industry Dr  
Pittsburgh, PA 15275-1001  
Phone: 800-226-4732 or 770-871-4677  
Fax: 866-897-9946  
Email: [kay.leach@thermofisher.com](mailto:kay.leach@thermofisher.com)  
Website: [www.fishersci.com](http://www.fishersci.com)

**Contract # GSS10594-HIREV17**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62001**  
FSF Vendor ID: 0000006842  
[Global Protection USA, Inc.](#)  
Attn: Lou Schiliro  
444 Kelley Drive  
West Berlin, NJ 08091-9210  
Phone: 800-957-8955 or 856-768-2911  
Fax: 856-768-2922  
Email: [lou@globalprotectionusa.com](mailto:lou@globalprotectionusa.com)  
Website: [www.protectivesuits.com](http://www.protectivesuits.com)

**Contract # GSS10594-HIREV28**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62202**  
FSF Vendor ID: 0000088609  
[Guard Line Fire & Safety, Inc.](#)  
Attn: Michael Houle  
75 Main Ave  
Elwood Park, NJ 07407-3203  
Phone: (201) 475-6600, Ext 47  
Fax: (201) 703-8180  
Email: [mhoule@olympicglove.com](mailto:mhoule@olympicglove.com)  
Website: [www.guardlinefire.com](http://www.guardlinefire.com)

**Contract # GSS10594-HIREV27**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63112**

FSF Vendor ID: 0000032117

[Hagemeyer North America, Inc.](#)

Attn: Michelle Craft

3072 Vantage Point Dr

Midland, MI 48642-7411

Phone: 888-745-6486 or 716-725-8632

Fax: 803-705-8920

Email: [mcraft@hagemeyerna.com](mailto:mcraft@hagemeyerna.com)

Website: [www.hagemeyerna.com](http://www.hagemeyerna.com)

**Contract # GSS10594-HIREV23**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62203**

FSF Vendor ID: 0000002268

[Laerdal Medical Corp.](#)

Attn: Danielle C. Bassani

167 Myers Corners Road

Wappingers Falls, NY 12590-3869

Phone: 800-648-1851, Ext 3693 or 845-297-7770, Ext 3693

Fax: 800-266-4359 or 845-298-4557

Email: [danielle.bassini@laerdal.com](mailto:danielle.bassini@laerdal.com)

Website: [www.laerdal.com](http://www.laerdal.com)

**Contract # GSS10594-HIREV12**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61965**

FSF Vendor ID: 0000047989

[Laurus Systems, Inc.](#)

Attn: Laura Lynch

3460 Ellicott Center Dr

Suite 101

Ellicott City, MD 21043-4164

Phone: 866-465-5558 or 410-465-5558

Fax: 410-465-5257

Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)

Website: [www.laurussystems.com](http://www.laurussystems.com)

**Contract # GSS10594-HIREV25**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62843**

FSF Vendor ID: 0000022906

[LDV, Inc.](#)

Attn: Ruth Phillips

180 Industrial Dr.

Burlington, WI 53105-2307

Phone: 800-558-5986 or 262-757-2429

Fax: 262-763-0156

Email: [rphillips@ldvusa.com](mailto:rphillips@ldvusa.com)

Website: [www.ldvusa.com](http://www.ldvusa.com)

**Contract # GSS10594-HIREV10**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61966**

FSF Vendor ID: 0000016805  
[Mar-Vel International, Inc.](#)  
Attn: Eddie Las Marias  
621 Lynnhaven Pkwy  
Suite 400  
Virginia Beach, VA 23452-7448  
Phone: 800-948-9433 or 757-802-5665  
Fax: 757-440-3009  
Email: [elasmarias@adsinc.com](mailto:elasmarias@adsinc.com)  
Website: [www.mar-vel.com](http://www.mar-vel.com)

**Contract # GSS10594-HIREV16**  
State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63955**  
FSF Vendor ID: 0000033398  
[Municipal Emergency Services, Inc.](#)  
Attn: Robert E. Duncan  
7 Poverty Rd  
85H Bennett Square  
Southbury, CT 06488-2273  
Phone: 800-560-8030  
Fax: 845-575-6959  
Email: [roduncan@Mesfire.com](mailto:roduncan@Mesfire.com)  
Website: [www.mesfire.com](http://www.mesfire.com)

**Contract # GSS10594-HIREV06**  
State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61968**  
FSF Vendor ID: 0000047326  
[RAE Systems, Inc.](#)  
Attn: G. Robert Ladzinski  
3775 N First St  
San Jose, CA 95134-1708  
Phone: 877-723-2878 or 856-986-8517  
Fax: 609-770-3386  
Email: [rladzinski@raesystems.com](mailto:rladzinski@raesystems.com)  
Website: [www.raesystems.com](http://www.raesystems.com)

**Contract # GSS10594-HIREV01**  
State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62120**  
FSF Vendor ID: 0000029821  
[Safeware, Inc.](#)  
Attn: Catherine Jones  
3200 Hubbard Rd  
Landover, MD 20785-2005  
Phone: 800-331-6760, Ext 1088 or 301-683-1212, Ext 1088  
Fax: 301-683-1240  
Email: [cjones@safewareinc.com](mailto:cjones@safewareinc.com)  
Website: [www.safewareinc.com](http://www.safewareinc.com)

**Contract # GSS10594-HIREV33**  
State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63957**  
FSF Vendor ID: 0000207996  
[Strategic Response Initiatives, LLC](#)



Award Notice-  
Contract No.: GSS10594-HIRE

Attn: Robert Domenici  
411 State St., Ste. 307  
Schenectady, NY 12305-2303  
Phone: 518-858-2611  
Fax:  
Email: [robert.domenici@strategicri.com](mailto:robert.domenici@strategicri.com)  
Website: [www.strategicri.com](http://www.strategicri.com)

**Contract # GSS10594-HIREV18**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63616**  
FSF Vendor ID: 0000082104  
[Survival Armor, Inc.](#)  
Attn: Cathy Lowe  
13811 Plantation Road  
International Center I, Unit 8  
Fort Myers, FL 33912-4339  
Phone: 866-868-5001, Ext 132 or 239-510-0891, Ext 132  
Fax: 239-210-0898  
Email: [cathylope@survivalarmor.com](mailto:cathylope@survivalarmor.com)  
Website: [www.survivalarmor.com](http://www.survivalarmor.com)

**Contract # GSS10594-HIREV09**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63520**  
FSF Vendor ID: 0000047644  
[Tactical & Survival Specialties, Inc.](#)  
Attn: Neil Senatro  
3900 Early Road  
Harrisonburg, VA 22801-9788  
Phone: 540-434-8974 Ext 4250 or 877-535-8774  
Fax: 540-434-7796  
Email: [nsenatro@tacsurv.com](mailto:nsenatro@tacsurv.com)  
Website: <http://www.tacsurv.com>

**Contract # GSS10594-HIREV03**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61970**  
FSF Vendor ID: 0000035022  
[VWR International, Inc.](#)  
Attn: Liz Loughlin  
Radnor Corporate Center  
Building One  
Suite 200  
100 Matsonford Rd  
Radnor, PA 19087-4560  
Phone: 800-932-5000 or 347-244-5864  
Fax: 866-329-2897  
Email: [liz\\_loughlin@vwr.com](mailto:liz_loughlin@vwr.com)  
Website: [www.vwr.com](http://www.vwr.com)

**Contract # GSS10594-HIREV15**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63617**  
FSF Vendor ID: 0000034949  
[Zistos Corporation](#)

Attn: John A. Kennedy, Jr.  
1736 Church St  
Holbrook, NY 11741-5918  
Phone: 631-434-1370  
Fax: 631-434-9104  
Email: [jkennedy@zistos.com](mailto:jkennedy@zistos.com)  
Website: [www.zistos.com](http://www.zistos.com)

**4. SHIPPING TERMS:**

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Price shall include all customs duties and charges and be net, F.O.B. destination any point within the State of Delaware, including tailgate deliver. Shipping costs may be added in accordance with the "Minimum Order" clause.

**5. DELIVERY AND PICKUP:**

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- a. Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Product is required as soon as possible and guaranteed delivery may be considered in making purchases. Delivery shall be made in accordance with instructions on Purchase Order from each contract end-user. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering end user.
- b. Where installation by contractor is required, it is the responsibility of the end user to prepare the site for installation bringing all utilities to within 4 feet of the site.

**6. SCOPE:**

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This multiple awarded contract with authorized distributors or manufacturers is for equipment that will qualify for Homeland Security Grant funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding. See Office of Domestic Preparedness funding guidelines;  
<http://www.dhs.gov/xopnbiz/grants/#2>

It should be noted that there is equipment available on these contracts that may be used for emergency response related activities but does not qualify for grant funding.

The Authorized Equipment List based on the SHSP and LETPP Authorized Equipment List is used to determine whether a specific offering is appropriate for this contract:

- 1) Personal Protective Equipment (PPE)
- 2) Explosive Device Mitigation and Remediation Equipment
- 3) CBRNE Search and Rescue Equipment
- 4) Detection Equipment
- 5) Decontamination Equipment
- 6) Physical Security Enhancement Equipment
- 7) Terrorism Incident Prevention Equipment
- 8) CBRNE Logistical Support Equipment
- 9) Medical Supplies
- 10) CBRNE Reference Materials
- 11) Agricultural Terrorism Prevention, Response and Mitigation Equipment
- 12) Intervention Equipment
- 13) Other Authorized Equipment

A description of some of the products covered in each category is available on the Federal Emergency Management website: [http://www.fema.gov/txt/government/grant/hsgp/fy04\\_hsgp\\_guidance.txt](http://www.fema.gov/txt/government/grant/hsgp/fy04_hsgp_guidance.txt)

Upon request, contractor must be able to justify why the products referenced meet the intent of the contract.

## 7. **DEFINITIONS:**

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**Authorized Equipment** – Equipment that the Federal Government has accepted as suitable for purchase using Federal Grant Domestic Preparedness monies. Current lists of categories are available at Office of Domestic Preparedness funding guidelines - <https://www.rkb.us/mel.cfm?subtypeid=549>  
Emergency Responder Guideline may be viewed at <http://www.homelandsecurity.org/bulletin/emergencyresponderguidelines.pdf>

For questions regarding the procurement of equipment authorized under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/>. The website has links to all of the current and prior year AEL (authorized equipment list), as determined by ODP.

**Certified Equipment** – Equipment that has been tested and meets appropriate industry standards that have been set by the government or other professional organizations such as NFPA – National fire Prevention Association, UL – Underwriters Laboratory, etc. For questions regarding the procurement of equipment certified under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm>

## 8. **HOW TO USE THIS CONTRACT:**

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the State, taking into consideration:

- Form, function and utility needs of the purchaser
- Price
- Overhead associated with storage and inventory of the goods
- Note that construction costs are not covered under installation in this award

It is recommended that contract users shop wisely:

1. NOTE: If a purchase is being made using Homeland Security, Law Enforcement Terrorism Prevention Federal, or other grant monies, end-users must notify vendor at time of ordering (place information on Purchase Order) that these funds are being used. This is required to meet grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product, you may want to go to the manufacturer line spreadsheet. This sheet lists the manufacturer lines carried by each vendor. Obtain pricing from more than one vendor, if possible, and compare.

One of the simplest ways to do this is to send one email to all of the possible suppliers of the equipment you are looking to purchase. The “*Ordering/Quotes contact information*” button on this web-site will give you the email addresses and phone numbers you will need. We suggest you supply as much information as possible to the vendors. If possible- the manufacturer, manufacturer name and/or manufacturer item number, descriptions and quantity. Ask for best pricing on the items you wish to buy (pricing may be lower than the contract price list on this web-site but must not be higher). If you do not have a specific manufacturer in mind simply supply as complete a description of the item and quantity you will need.

3. Go to vendor web-site to view equipment handled or contact contractors for copies of the catalogs with the equipment specified therein. Contact contractor to set up account and registration for entry into contractor's website for those vendors that have listed this service on their award pages if you wish to access their web catalog for these contracts.
4. When using this web-site, select vendors offering the type of equipment you wish to purchase. So that you may check pricing, a price list for each vendor, is located at the contract Award Notice homepage.
5. Compare pricing and availability of items you wish to purchase. If you are purchasing- or expect to purchase- a large quantity of any one item or a large quantity of items from any one manufacturers' line during the course of one year, contact vendor contract administrator (name listed on vendor page to expedite contract purchases) and request additional discounts.
6. It is recommended that end-users seek pricing from more than one vendor, if they are purchasing costly equipment. An example of this would be the command vehicles. There are presently 3 manufacturers (as of 1/10) on contract. While each has vehicles listed, frequently modifications can be made or new vehicles are being added to the offerings. We recommend that you contact all of the suppliers, discuss what it is you need and whether or not they feel they can meet that need. If possible, request pricing so that you can compare. We also recommend that you try to view their vehicles and get input from others who have purchased from those vendors.
7. For purchases of a large number of items, purchase from the vendor meeting your equipment needs who has offered the best pricing on the majority of the equipment (the highest dollar value) being ordered.
8. In case of emergency, go to the vendor able to supply the equipment in the most timely manner.
9. Choose the most cost effective option meeting your needs; document your choice and proceed with the purchase.

NOTE: Certain equipment must be certified to be purchased with grant monies.

- Check with vendor if you have any questions on whether or not equipment is certified. If vendor has asserted equipment is certified and you find after delivery that this is not the case, vendor is obliged to replace with certified equipment or to refund purchase price.
- You may also go to the Responder Knowledge Base website; <http://www.rkb.mipt.org/>

## 9. **PRICING:**

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- a. Price list updates, including price changes, are allowed once per year. This price list update may include the addition or deletion of products. Product additions are allowed up to 2 times per year. The contract prices may be subject to increase or decrease during the contract period in accordance with changes made by the manufacturer or distributor in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award should not be decreased during the contract period. Discount reduction will not be generally allowed unless specific documentation from the manufacturer is provided showing that a distributor cannot support the discount on that equipment without undue hardship. Reduction in discount from that originally accepted may result in deletion of item from award. Decision will be made on a case-by-case basis. Price decreases or discount increases are permitted and encouraged at any time.
- b. Minimum order is \$100.00. Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. End users must be notified before the purchase of shipping charges. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency. See individual vendor award pages for additional information.

- c. Volume discounts may be applied per purchase order, cumulatively per customer agency as listed under vendor information. Volume discounts shall be defined and applied as follows:
- (1) Purchase order volume discounts shall be additional discounts applied to individual purchase orders over a specified dollar amount.
  - (2) Cumulative agency volume discounts shall be additional discounts applied to all future orders made by an individual agency once an established volume has been met by that agency.

Hazardous Incident Response Equipment (HIRE)		
(Pricing Information)		
<a href="#">Aardvark Tactical</a>	<a href="#">Atlantic Diving Supply (ADS)</a>	<a href="#">Amron</a>
<a href="#">AramSCO</a>	<a href="#">Arrow-Tech</a>	<a href="#">Atlantic Nuclear</a>
<a href="#">Brunswick Comm &amp; Gov't Products</a>	<a href="#">Bullard</a>	<a href="#">Digital Ally</a>
<a href="#">ELSAG</a>	<a href="#">Farber Specialty Vehicles</a>	<a href="#">First Line</a>
<a href="#">Fisher</a>	<a href="#">Global Protection</a>	<a href="#">Guard Line</a>
<a href="#">Hagemeyer</a>	<a href="#">Laerdal</a>	<a href="#">Laurus</a>
<a href="#">LDV</a>	<a href="#">Mar-Vel International</a>	<a href="#">Municipal Emergency Services</a>
<a href="#">Rae Systems</a>	<a href="#">Safeware</a>	<a href="#">Strategic Response Initiatives</a>
<a href="#">Survival Armor</a>	<a href="#">Tactical and Survival</a>	<a href="#">VWR</a>
<a href="#">Zistos</a>		

## **ADDITIONAL TERMS AND CONDITIONS**

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### **10. BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

### **11. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

### **12. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

### **13. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

The Vendor contract award number **MUST** be shown on all Purchase Orders issued against contract and entered in appropriate box on the First State Financial (FSF) form.

**14. PRODUCT RETURNS:**

- a. Problem Product  
Products returned because of quality problems, duplicated shipments, outdated product, etc., shall be picked up by the contractor within five business days after notification with no restocking charge and shall be replaced with specified products or the agency shall be credited-refunded for the full purchase price.
- b. Agency Error  
Standard stock products ordered in error by agencies must be returned for credit within 15 days of receipt. Product must be in resalable condition (original container, unused). There shall be no restocking fee if returned products are resalable.

**15. INSTRUCTION MANUALS:**

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied, if appropriate. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

**16. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**17. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**18. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or

unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

#### **19. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

#### **20. NEW YORK STATE AWARD DOCUMENT**

The State of New York awarded the Hazardous Incident Response Equipment (HIRE) contract as the lead state for the National Association of State Procurement Officials. The New York State [Award Document](#) is updated periodically.

Award Notice-  
Contract No.: GSS10594-HIRE

**EQUIPMENT – VENDOR LISTING**

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<b>CONTRACTOR:</b>	<b>Aardvark Tactical, Inc.</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Yes
<b><u>Volume Discount:</u></b>	Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users contact vendor when ordering volume. Also compare pricing to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Adolfo C. Alderete Phone: 909-451-6106 Fax: 626-609-4028 E-mail: <a href="mailto:aalderete@aardvarktactical.com">aalderete@aardvarktactical.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: <b>M-F 9-5 PST</b> Name: Brent Doan Fax: 626-609-3474 Cell phone: 626-428-5440 E-mail: <a href="mailto:bdoan@aardvarktactical.com">bdoan@aardvarktactical.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Recall Facilitation Warranty Facilitation Training
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	No
<b><i>Calibration</i></b>	No
<b><i>Service</i></b>	No
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	0%
<b><i>Guaranteed Delivery</i></b>	45-60 day A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	0.2%
<b><i>Company Website</i></b>	<a href="http://www.strategicri.com">www.strategicri.com</a>

<b>CONTRACTOR:</b>	<b>Atlantic Diving Supply, Inc.</b>
<b>Equipment-Catalog offered:</b>	Atlantic Diving Supply, Inc. and multiple manufacturer offering, contact vendor for copies of catalog
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None taken
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be added in accordance with "Minimum Order" Clause
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> <b>ADS orders should be made out to ADS. Mar-vel orders can be taken by and fulfilled by ADS with the PO's made out Mar-vel and billed as Mar-vel.</b> Mar-Vel International, Inc. 621 Lynnhaven Pkwy Suite 400 Virginia Beach, VA 23452-7448 Phone: 757-351-1266 or 757-481-7758 Fax: 757-440-3009 Eddie Las Marias Email: <a href="mailto:elasmarias@adsinc.com">elasmarias@adsinc.com</a> Website: <a href="http://www.mar-vel.com">www.mar-vel.com</a>	<b>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</b> Normal Business hours: <b>M-F 8-5</b> Name: Brad Anderson Cell phone: 757-376-2542 E-mail: <a href="mailto:banderson@adsinc.com">banderson@adsinc.com</a>
<b>Additional services offered by contractor to contract users at no added cost:</b>	None offered
<b>Vendor offers:</b>	
<b>Maintenance</b>	No
<b>Calibration</b>	No
<b>Service</b>	No
<b>Accepts P-Card for purchases under \$10,000</b>	Yes
<b>Discount for use of P-Card:</b>	None offered
<b>Guaranteed Delivery</b>	In 30 days A-R-O
<b>Electronic Access Ordering Offered:</b>	Yes, contact vendor for information
<b>Price list available on web:</b>	Approved price list contained herein
<b>Discount for payment within 15 days of delivery and or receipt of voucher</b>	None
<b>Company Website</b>	<a href="http://www.adstactical.com">www.adstactical.com</a>

<b>CONTRACTOR:</b>	<b>Amron International Diving Supply, Inc.</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	Shipping costs will be added in accordance to the "Minimum Order" clause
<b><u>Volume Discount:</u></b>	<b>Conditions:</b> None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Van Richardson Phone: 877-462-6700 760-208-6520 direct Fax: 760-599-3857 E-mail: <a href="mailto:vrichardson@amronintl.com">vrichardson@amronintl.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00am - 5:00pm PST Name: Mike Strickland Phone: 877-462-6700 Cell: 877-462-6700 Fax: 760-599-3857 Email: <a href="mailto:mstrickland@amronintl.com">mstrickland@amronintl.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	30 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Yes
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	0.5%
<b><i>Company Website</i></b>	<a href="http://www.amronintl.com">www.amronintl.com</a>

<b>CONTRACTOR:</b>	<b>AramSCO, Inc.</b>
<b>Equipment-Catalog offered:</b>	AramSCO catalog – items as listed
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None taken
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be pre paid and added as in minimum order clause
<b><u>Volume Discount:</u></b>	<p><b>Conditions: Volume pricing-</b>  For single order to one location-  \$100,000-\$250,000- 1% additional  \$250,000-\$500,000- 2% additional  \$500,000- up -3% additional</p> <p>For agency aggregate purchase-for traceable ordering agency-cumulative totals begin Jan 1 of each year. Sales under volume price breaks above do not apply. Extra discount applied after total aggregate sales threshold is achieved  \$1,000,000-\$2,500,000-1%  \$2,500,000-\$5,000,000-2%  \$5,00,000 -up- 3%</p> <p>For aggregate statewide purchases: cumulative totals begin Jan 1 of each year. Sales under volume price breaks above do not apply. Extra discount applied after total aggregate sales threshold is achieved  \$25,000,000-\$50,000,000-1%  \$50,000,000-\$75,000,000-2%  \$75,000,000 and up - 3%</p>
<b>Orders should be directed to:</b> Name: Donna McQuade Phone: 800-767-6933, Ext. 7753 856-686-7753 Fax: 856-686-7249 E-mail: <a href="mailto:dmcquade@aramSCO.com">dmcquade@aramSCO.com</a>	<p><b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b>  Normal Business hours: 7:30 AM-6:00 PM EST  Name: Charlie Meurisse  Cell: 609-970-9001  Fax: 856-686-7297  Email: <a href="mailto:cmeurisse@aramSCO.com">cmeurisse@aramSCO.com</a></p>
<b>Additional services offered by contractor to contract users at no added cost:</b>	None offered
<b>Vendor offers:</b>	
<b>Maintenance</b>	Not offered
<b>Calibration</b>	Not offered
<b>Service</b>	Not offered
<b>Accepts P-Card for purchases under \$10,000</b>	Yes
<b>Discount for use of P-Card:</b>	None offered
<b>Guaranteed Delivery</b>	Varies by item
<b>Electronic Access Ordering Offered:</b>	Yes, contact vendor for information
<b>Price list available on web:</b>	Yes
<b>Discount for payment within 15 days of delivery</b>	1%

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<b><i>and or receipt of voucher</i></b>	
<b><i>Company Website</i></b>	<a href="http://www.aramsco.com">www.aramsco.com</a>

<b>CONTRACTOR:</b>	<b>Arrow-Tech, Inc.</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping will be added in accordance with the "Minimum Order" Clause
<b><u>Volume Discount:</u></b>	Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Perry LaFountain Phone: 877-477-6461, Ext. 135 701-477-6461, Ext. 135 Fax: 701-477-6464 E-mail: <a href="mailto:perry@arrowtechinc.com">perry@arrowtechinc.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: Mon-Fri 8:00AM-4:30PM Name: Carol James Fax: 701-477-6464 Cell: 701-550-1282 Email: <a href="mailto:carol@arrowtechinc.com">carol@arrowtechinc.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	7-150 days A-R-O depending on item
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	1/4%
<b><i>Company Website</i></b>	<a href="http://www.dosimeter.com">www.dosimeter.com</a>

<b>CONTRACTOR:</b>	<b>Atlantic Nuclear Corp.</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping will be added in accordance with the "Minimum Order" Clause
<b><u>Volume Discount:</u></b>	VOLUME PRICING-PRICE BREAKS for single order to one location: For Ludlum products with quantity >40 units, total discount is 4%
<b>Orders should be directed to:</b> Name: John P. Anderson Phone: 800-878-9118 781-828-9118 Fax: 888-440-1319 781-828-1319 E-mail: <a href="mailto:anc@att.net">anc@att.net</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: 24-7 Name: John P. Anderson Phone: 800-878-9118 781-828-9118 781-828-0434 Cell: 781-630-2979 Fax: 888-440-1319 781-828-1319 Email: <a href="mailto:anc@att.net">anc@att.net</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Yes, 15% off of list
<b><i>Calibration</i></b>	Yes, 15% off of list
<b><i>Service</i></b>	Yes, 15% off of list
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	45 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.atlanticnuclear.com">www.atlanticnuclear.com</a>

<b>CONTRACTOR:</b>	<b>Brunswick Commercial and Government Products</b>
<b>Equipment-Catalog offered:</b>	Brunswick Commercial and Government Products – items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	Equipment is sold as a package only
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping costs will be added in accordance with Minimum Order Clause
<b><u>Volume Discount:</u></b>	15-30 units - 1% additional 31-45 units - 2% additional 46-60 units - 3% additional 61+ units - 4% additional
<b>Orders should be directed to:</b> Name: Douglas Natoce Phone: 740-397-2605 Fax: 740-397-2605 E-mail: <a href="mailto:doug.natoce@whaler.com">doug.natoce@whaler.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8-5 EST Name: Douglas Natoce Phone: 740-397-2605 Cell: 386-478-9477 Fax: 740-397-2605 Email: <a href="mailto:doug.natoce@whaler.com">doug.natoce@whaler.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Boston Whaler and Triton-10 year hull warranty Free repair school
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	90-120 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	None offered
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None offered
<b><i>Company Website</i></b>	<a href="http://www.brunswickcqp.com">www.brunswickcqp.com</a>



<b>CONTRACTOR:</b>	<b>Digital Ally</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping costs will be added in accordance with the (\$100) minimum order clause
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Larry Dado Phone: 800-440-4947 Fax: 913-814-7775 Email: <a href="mailto:larry.dado@digitalallyinc.com">larry.dado@digitalallyinc.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: 8-5 CST Name: Support Phone: 800-440-4947 Email: <a href="mailto:support@digitalallyinc.com">support@digitalallyinc.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	10 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	None offered
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None offered
<b><i>Company Website</i></b>	<a href="http://www.digitalallyinc.com">www.digitalallyinc.com</a>

<b>CONTRACTOR:</b>	<b>E.D. Bullard Company</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	No
<b>Shipping on minimum order:</b>	
<b><u>Volume Discount:</u></b>	As listed on price list. It is recommended that end-users discuss additional discounts with distributors under this award.
<b>Orders should be directed to:</b> Name: David Vangelov Phone: 800-227-0423, Ext. 874 800-227-0423 Fax: 859-234-6858 Email: <a href="mailto:dave_vangelov@bullard.com">dave_vangelov@bullard.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00am - 5:00pm Name: David Vangelov Phone: 800-227-0423, Ext. 874 800-227-0423 Fax: 952-516-2059 Cell: 716-583-1768 Email: <a href="mailto:dave_vangelov@bullard.com">dave_vangelov@bullard.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Free training in use of thermal imaging camera provided
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	30 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	None offered
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None offered
<b><i>Company Website</i></b>	<a href="http://www.bullard.com">www.bullard.com</a>

<b>CONTRACTOR:</b>	<b>ELSAG North America, LLC</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Bidder will ship at no additional cost
<b>Volume Discount:</b>	Yes, as listed on price list
<b>Orders should be directed to:</b> Name: Sherri Corder Phone: 845-278-5425 366-379-7135 Fax: 336-379-7164 Email: <a href="mailto:sherri.corder@elsagna.com">sherri.corder@elsagna.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00am - 5:00pm Name: Mark E. Windover Phone: 845-278-5425 866-967-4900, 1-866-mph900 Fax: 845-278-5428 Cell: 336-681-7179 Email: <a href="mailto:mark.windover@elsagna.com">mark.windover@elsagna.com</a>
<b>Additional services offered by contractor to contract users at no added cost:</b>	None offered
<b>Vendor offers:</b>	
<b>Maintenance</b>	Yes, as listed on price list
<b>Calibration</b>	Yes, as listed on price list
<b>Service</b>	Yes, as listed on price list
<b>Accepts P-Card for purchases under \$10,000</b>	Yes
<b>Discount for use of P-Card:</b>	None offered
<b>Guaranteed Delivery</b>	30-90 days A-R-O depending on equipment ordered
<b>Electronic Access Ordering Offered:</b>	No
<b>Price list available on web:</b>	Approved price list contained herein
<b>Discount for payment within 15 days of delivery and or receipt of voucher</b>	2%
<b>Discount for payment within 30 days of delivery and or receipt of voucher</b>	1%
<b>Company Website</b>	<a href="http://www.elsagna.com">www.elsagna.com</a>

<b>CONTRACTOR:</b>	<b>Farber Specialty Vehicles</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	NA
<b>Shipping on minimum order:</b>	NA
<b><u>Volume Discount:</u></b>	VOLUME PRICING - PRICE BREAKS for single order to one location: 1 unit 2.75% 2 units 3.25% 3 + units 3.75%
<b>Orders should be directed to:</b> Name: Ken Farber Phone: 800-331-3188 614-863-6470 Fax: 614-759-2098 Email: <a href="mailto:kfarber@farberspecialty.com">kfarber@farberspecialty.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 7:30AM-5:00PM Name: Jim Jameson Phone: 614-863-6470 Fax: 614-759-2098 Cell: N-A (work phone) 614-863-6470
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None
<b><i>Guaranteed Delivery</i></b>	210 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	No
<b><i>Company Website</i></b>	<a href="http://www.farberspecialty.com">www.farberspecialty.com</a>

<b>CONTRACTOR:</b>	<b>First Line Technology, LLC</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be pre paid and added as in minimum order clause
<b><u>Volume Discount:</u></b>	Volume pricing-Price breaks for aggregate contract purchases in dollars statewide. \$150,000.00-1% \$300,000.00-2%
<b>Orders should be directed to:</b> Name: Amit Kapur Phone: 703-955-7510, Ext. 121 866-556-0517 Fax: 703-955-7540 Email: <a href="mailto:akapoor@firstlinetech.com">akapoor@firstlinetech.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00am - 5:00pm Name: Amit Kapur Phone: 703-955-7510, Ext. 121 866-556-0517 Fax: 703-955-7540 Cell: 703-585-2313 Email: <a href="mailto:akapoor@firstlinetech.com">akapoor@firstlinetech.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Initial Training and Setup
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	\$150-hour-0%
<b><i>Calibration</i></b>	\$175-hour -0%
<b><i>Service</i></b>	\$150-hour -0%
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	0%
<b><i>Guaranteed Delivery</i></b>	60 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.firstlinetech.com">www.firstlinetech.com</a>

<b>CONTRACTOR:</b>	<b>Fisher Scientific Company, LLC</b>
<b>Equipment-Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be pre paid and added as in minimum order clause
<b><u>Volume Discount:</u></b>	<b>Conditions: Volume pricing</b> - Price breaks for aggregate contract purchases in dollars statewide-based on purchases per individual state per contract year \$5,000,000-\$10,000,000 - 1% \$10,000,000-up - 2% Resets to 0 at beginning of each contract year.
<b>Orders should be directed to:</b> Name: Cory Zamboni Phone: 724-517-2178 Cell: 412-506-7656 Fax: 724-517-2116 Email: <a href="mailto:cory.zamboni@thermofisher.com">cory.zamboni@thermofisher.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: 24-7 Name: Fisher Customer Services Phone: 800-772-6733
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b> <b><u>LOGISTICS</u></b> 24-48 hours delivery for high volume or hot list items Scheduled deliveries offered Lot sequestering services Customer reserve inventory Logistics-delivery needs assessment Multiple instate delivery points  <b><u>QUALITY-PERFORMANCE</u></b> Certificate of Analysis Supplier rating Line fill Monitors Accounts payable monitors Back order monitors Ecommerce utilization monitors Transportation monitors Order efficiency monitors Invoice history audit reports	<b><u>ENVIRONMENTAL- SAFETY</u></b> Removal of packing materials Product handling seminars MSDS database for distributed products Hazardous chemical purchase reports  <b><u>SERVICE</u></b> 1 year equipment warranty Instrument initial setup & calibration  <b><u>SYSTEMS</u></b> Customized billing reports and invoices Bar coded packing slips and shipment labels Customized usage report Evaluated receipts settlement Invoice history and audit reports  <b><u>CUSTOMER SERVICE</u></b> FISHER Instrument specialist services Business systems specialist services On- site customer service (supported by purchase volume) Information and training seminars Supplier new product shows
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b> <b>Quartermaster Program:</b> Fisher Scientific has offered and the State has accepted an additional service program at no cost to end-users. For those entities buying contract covered equipment for Federal Domestic Preparedness, Fisher has implemented a Quartermaster website for contract users. Quartermaster provides guidance on items approved for domestic preparedness spending. The site includes:	

Award Notice-  
Contract No.: GSS10594-HIRE

- Products list categorized according to the Federal Standard Equipment List
- Fisher contract covered items
- On line secure tracking of Federal funds spent through Fisher
- Customized spending reports
- Contact Fisher rep listed below for more details

**Vendor offers:**

<b>Maintenance</b>	Yes, 25% off of list price
<b>Calibration</b>	Yes, 25% off of list price
<b>Service</b>	Yes, 25% off of list price
<b>Accepts P-Card for purchases under \$10,000</b>	Yes
<b>Discount for use of P-Card:</b>	None offered
<b>Guaranteed Delivery</b>	In stock 3 days A-R-O, direct vendor delivery varies by manufacturer lead time
<b>Electronic Access Ordering Offered:</b>	Yes, contact vendor for information
<b>Price list available on web:</b>	Approved price list contained herein
<b>Discount for payment within 15 days of delivery and or receipt of voucher</b>	None
<b>Company Website</b>	<a href="http://www.fishersci.com">www.fishersci.com</a>

<b>CONTRACTOR:</b>	<b>Global Protection USA. Inc.</b>
<b>Equipment or Catalog offered:</b>	Global Protection catalog items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping costs will be added in accordance with the "Minimum Order" clause
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing
<b>Orders should be directed to:</b> Name: Jon Denker Phone: 856-768-2911 Fax: 856-768-2922 Cell: 856-296-2625 Email: <a href="mailto:jon@globalprotectionusa.com">jon@globalprotectionusa.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8 AM-5 PM Name: Jon Denker Phone: 856-768-2911 Fax: 856-768-2922 Cell: 856-296-2625 Email: <a href="mailto:jon@globalprotectionusa.com">jon@globalprotectionusa.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None
<b><i>Guaranteed Delivery</i></b>	N/A
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.protectivesuits.com">www.protectivesuits.com</a> <a href="http://www.globalprotectionllc.com/templates/index.asp">www.globalprotectionllc.com/templates/index.asp</a>



<b>CONTRACTOR:</b>	<b>Guard Line Fire &amp; Safety, Inc.</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be added in accordance with "Minimum Order" Clause.
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing
<b>Orders should be directed to:</b> Name: Wayne Dora Phone: 201-475-6600, Ext. 47 Fax: 201-703-8180 Email: <a href="mailto:wdora@guardlinefire.com">wdora@guardlinefire.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F, Sat, Sun Name: Wayne Dora or Kurt Wanner Phone: 201-403-4159 or 4155 Fax: 201-703-8180 Cell: 201-403-4159 or 201-403-4155 Email: <a href="mailto:wdora@guardlinefire.com">wdora@guardlinefire.com</a> or <a href="mailto:kwanner@guardlinefire.com">kwanner@guardlinefire.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	No
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Yes, 20% discount
<b><i>Calibration</i></b>	Yes, 20% discount
<b><i>Service</i></b>	Yes, 20% discount
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	1%
<b><i>Guaranteed Delivery</i></b>	45-60 days varies with equipment ordered A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.guardlinefire.com">www.guardlinefire.com</a>

<b>CONTRACTOR:</b>	<b>Hagemeyer, Inc.</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	No
<b>Shipping on minimum order:</b>	
<b><u>Volume Discount:</u></b>	VOLUME PRICING – Price breaks for single order to one location in dollars. \$100.00                      0.5%
<b>Orders should be directed to:</b> Name: Michelle Craft Phone: 888-745-6486 Fax: 803-705-8920 Email: <a href="mailto:mcraft@hagemeyerna.com">mcraft@hagemeyerna.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00 am – 5:00 pm Name: Paul McTigue Cell: 716-725-8632 Email: <a href="mailto:pmctique@hagemeyerna.com">pmctique@hagemeyerna.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	<ul style="list-style-type: none"> <li>• Recharge for Fire Extinguishers</li> <li>• Hydrotest and Service Pressure Test</li> </ul>
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	5%
<b><i>Calibration</i></b>	5%
<b><i>Service</i></b>	5%
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	0%
<b><i>Guaranteed Delivery</i></b>	5 – 60 day A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Yes
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	0%
<b><i>Company Website</i></b>	<a href="http://www.hagemeyerna.com">www.hagemeyerna.com</a>

<b>CONTRACTOR:</b>	<b>Laerdal Medical Corporation</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	Only items listed on price list accompanying this award are considered contract items
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Bidder will ship at no additional cost
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Danielle C. Bassani Phone: 800-648-1851, Ext. 3705 845-297-7770, Ext. 3705 Fax: 800-266-4359 Email: <a href="mailto:danielle.bassani@laerdal.com">danielle.bassani@laerdal.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00AM-6:00PM EST Name: Michael Palermo Phone: 845-297-7770 Fax: 585-425-1485 Cell: 845-264-1981 Email: <a href="mailto:michael.palermo@laerdal.com">michael.palermo@laerdal.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	0%
<b><i>Guaranteed Delivery</i></b>	30 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.laerdal.com">www.laerdal.com</a>

<b>CONTRACTOR:</b>		<b>Laurus Systems, Inc.</b>	
<b>Equipment or Catalog offered:</b>		Items as listed on price list	
<b>Applicable Pages:</b>		All	
<b>Exclusions:</b>		None taken	
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>		Yes, will accept orders for less than the \$100 minimum order.	
<b>Shipping on minimum order:</b>		For orders less than \$100 vendor will ship at no additional cost	
<b><u>Volume Discount:</u></b>  For single order to one location	<b>Item</b>	<b>Volume (units)</b>	<b>Additional discount</b>
	TSA vehicle monitors	3 or more	3%
	TSA-PM-xxx	10-00	5%
	(radiation pagers)	100-499	10%
		500+	15%
	Rados Dosimeters	500+	1.5%
	SE International Suvey Instruments	25+	2%
	D-Tectmini-rad-gamma pagers	100+	5%
	D-tect Rad-ID	5+	5%
	Tiered pricing-SRF-	1-5	List
	ICS4000 Identifier	6-10	5%
		11-25	7.5%
		26-50	10%
<b>Orders should be directed to:</b> Name: Laura Lynch Phone: 866-465-5558 410-465-5558 Fax: 410-465-5257 Email: <a href="mailto:lauralynch@laurussystems.com">lauralynch@laurussystems.com</a>		<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:30-5:00 Name: Laura Lynch Phone: 866-465-5558 410-465-5558 Fax: 410-465-5257 Cell: 443-889-4108 Email: <a href="mailto:lauralynch@laurussystems.com">lauralynch@laurussystems.com</a>	
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>		Phone support	
<b>Vendor offers:</b>			
<b><i>Maintenance</i></b>		Yes	
<b><i>Calibration</i></b>		Yes	
<b><i>Service</i></b>		Yes	
<b><i>Accepts P-Card for purchases under \$10,000</i></b>		Yes	
<b><i>Discount for use of P-Card:</i></b>		None offered	
<b><i>Guaranteed Delivery</i></b>		Varies by item offered, check with vendor prior to ordering	
<b><i>Electronic Access Ordering Offered:</i></b>		Not available	
<b><i>Price list available on web:</i></b>		Approved price list contained herein	
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>		None	
<b><i>Company Website</i></b>		<a href="http://www.laurussystems.com">www.laurussystems.com</a>	

<b>CONTRACTOR:</b>	<b>LDV, Inc.</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping costs will be added in accordance with the "Minimum Order" clause
<b><u>Volume Discount:</u></b>	1 unit-6.7320% 2 units 7.7295% 3-4 units 8.7270% 5-9 units 9.2258% 10+ units 9.7246%
<b>Orders should be directed to:</b> Name: Frank Solofra Phone: 800-558-5986 262-757-2436 (direct) Fax: 262-763-0156 Email: <a href="mailto:fsolofra@ldvusa.com">fsolofra@ldvusa.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8AM- 5PM Central Name: Frank Solofra Phone: 800-558-5986 262-757-2436 (direct) Fax: 262-763-0156 Cell: 262-206-1623 Email: <a href="mailto:fsolofra@ldvusa.com">fsolofra@ldvusa.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None
<b><i>Guaranteed Delivery</i></b>	365 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	1.5% cash discount for payment within 15 days of delivery and-or receipt of voucher
<b><i>Company Website</i></b>	<a href="http://www.ldvusa.com">www.ldvusa.com</a>

<b>CONTRACTOR:</b>	<b>Mar-Vel International, Inc.</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	None, there is no shipping on a minimum order
<b><u>Volume Discount:</u></b>	<b>Conditions:</b> Volume Pricing-Price breaks for single order to one location in dollars Only Categories E-I \$100,000-1% \$250,000-2% \$400,000-3% Price Breaks for aggregate contract purchases in dollars statewide Only Categories E-I \$10,000.000-1% \$20,000.00-2% \$30,000.00-3%
Discuss additional discounts with vendor on submission of large orders	
<b>Orders should be directed to:</b> Name: Eddie Las Marias Phone: 866-845-3012 757-481-7758 Fax: 757-481-7039 Email: <a href="mailto:elasmarias@adsinc.com">elasmarias@adsinc.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M -F 8:30 am-5:00 pm Name: Eddie Las Marias Phone: 866-845-3012 757-481-7758 Fax: 757-481-7039 Cell: 757-802-5665 Email: <a href="mailto:elasmarias@adsinc.com">elasmarias@adsinc.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	1. Assembly and Inspection of most equipment, including breathing Systems, SCBA and Scuba 2. Invitation to MCG Sponsored Seminars and Events Training and Product Update Seminars
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	No
<b><i>Calibration</i></b>	No
<b><i>Service</i></b>	No
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	1-2%
<b><i>Guaranteed Delivery</i></b>	30 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Yes
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	1-2%
<b><i>Company Website</i></b>	<a href="http://www.mar-vel.com">www.mar-vel.com</a>

<b>CONTRACTOR:</b>	<b>Municipal Emergency Services Inc.</b>
<b>Equipment or Catalog offered:</b>	Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	No
<b>Shipping on minimum order:</b>	N/A
<b><u>Volume Discount:</u></b>	1% additional for single order to one location totaling \$1,000,000 1% additional for agency aggregate purchase totaling \$1,000,000 1% additional for all sales after contract volume reaches \$1,000,000
<b>Orders should be directed to:</b> Name: Robert E. Duncan Phone: 800-560-8030 Fax: 845-575-6959 Cell: 845-222-0193 Email: <a href="mailto:roduncan@mesfire.com">roduncan@mesfire.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00 AM – 5:00 PM EST Name: Lisa Parent Phone: 800-560-8030 Fax: 845-691-4319 Email: <a href="mailto:lparent@mesfire.com">lparent@mesfire.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Hose recoupling, hydrostatic testing
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	90-120 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	No
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.mesfire.com">www.mesfire.com</a>

<b>CONTRACTOR:</b>		<b>RAE Systems, Inc.</b>	
<b>Equipment or Catalog offered:</b>		Portable products and Integrated Wireless Monitoring Systems; Service Pricing Guide	
<b>Applicable Pages:</b>		All	
<b>Exclusions:</b>		None taken	
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>		No	
<b>Shipping on minimum order:</b>		N/A	
<b><u>Volume Discount:</u></b>		<b>On Portable Products ONLY:</b> Normal discount off list less 12% for list price totals to \$50,000. List less 13% for list price totals between \$50,000.01 to \$99,999.99 for single purchase order. List less 14% for list price totals over \$100,000 for single purchase order. Wireless Product orders WILL NOT offer any additional discount.	
<b>Orders should be directed to:</b> Name: Roberta Potts Phone: 408-952-8256 Fax: 408-952-8487 Email: <a href="mailto:rpotts@raesystems.com">rpotts@raesystems.com</a>		<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: 8:00-5:00 Name: Bob Ladzinski Phone: 856-986-8517 Fax: 609-770-3386 Cell: 856-986-8517 Email: <a href="mailto:rladzinski@raesystems.com">rladzinski@raesystems.com</a>	
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>		Training, seminars, whitepaper presentations, Tech notes (RaeSystems.com), Application notes (RaeSystems.com)	
<b><i>Vendor offers:</i></b>			
<b><i>Maintenance</i></b>		Yes, 5% off of list price	
<b><i>Calibration</i></b>		Yes, 5% off of list price	
<b><i>Service</i></b>		Yes, 5% off of list price	
<b><i>Accepts P-Card for purchases under \$10,000</i></b>		Yes	
<b><i>Discount for use of P-Card:</i></b>		None offered	
<b><i>Guaranteed Delivery</i></b>		15 days A-R-O	
<b><i>Electronic Access Ordering Offered:</i></b>		No	
<b><i>Price list available on web:</i></b>		Approved price list contained herein	
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>		None	
<b><i>Company Website</i></b>		<a href="http://www.raesystems.com">www.raesystems.com</a>	
The following list of distributors are the only AUTHORIZED RAE Systems distributors who will be honoring the terms and conditions of the contract and the corresponding participation addendum signed with each state listed below.			
<b>DELAWARE</b>			
Gen-El Safety and Industrial Products	Greg Krannich P: 973-584-7777 F: 973-584-2727 <a href="mailto:greg@genelsafety.com">greg@genelsafety.com</a>	961 Route 10 East, Suite 2M Randolph, NJ 07869	RAE Systems Regional Sales Manager Bob Ladzinski F: 856-986-8517 <a href="mailto:rladzinski@raesystems.com">rladzinski@raesystems.com</a>



<b>CONTRACTOR:</b>	<b>Safeware, Inc.</b>
<b>Equipment or Catalog offered:</b>	Multiple catalogs offered, items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Bidder will ship at no additional cost
<b><u>Volume Discount:</u></b>	VOLUME PRICING for single order to one location: \$100,000.00 -299,999 1% \$300,000.00-599,999 1.5% \$600,000.00-999,999 2% \$1,000,000.00+ 3%
<b>Orders should be directed to:</b> Name: Cathy Jones Phone: 800-331-6760, Ext. 188 301-683-1212, Ext. 188 Fax: 301-683-1240 Email: <a href="mailto:cjones@safewareinc.com">cjones@safewareinc.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00 AM – 5:00 PM EST Name: Charles Radcliffe Phone: 800-287-2130 Fax: 301-683-1240 Cell: 301-440-4975 Email: <a href="mailto:cradcliffe@safewareinc.com">cradcliffe@safewareinc.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Yes, 2% off of list price
<b><i>Calibration</i></b>	Yes, 2% off of list price
<b><i>Service</i></b>	Yes, 2% off of list price
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-Card:</i></b>	1%
<b><i>Guaranteed Delivery</i></b>	Varies by item
<b><i>Electronic Access Ordering Offered:</i></b>	Yes
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.safewareinc.com">www.safewareinc.com</a>

<b>CONTRACTOR:</b>	<b>Strategic Response Initiatives, LLC</b>
<b>Equipment-Catalog offered:</b>	As listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping will be added in accordance with " Minimum Order" clause
<b><u>Volume Discount:</u></b>	Single order to one location in dollars additional discount \$500,000-1% \$1,000,000-2%
<b>Orders should be directed to:</b> Name: Brad Dashnaw Phone: 518-772-2902 Fax: 518-677-1645 Email: <a href="mailto:infor@strategicRI.com">infor@strategicRI.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: <b>M-F 9-5 EST</b> Name: Robert Domenici Cell: 518-858-2611 Fax: 518-677-1645 Email: <a href="mailto:robert.domenici@strategicRI.com">robert.domenici@strategicRI.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	NA
<b><i>Calibration</i></b>	NA
<b><i>Service</i></b>	NA
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None Offered
<b><i>Company Website</i></b>	<a href="http://www.strategicri.com">www.strategicri.com</a>

<b>CONTRACTOR:</b>	<b>Survival Armor, Inc.</b>
<b>Equipment-Catalog offered:</b>	As listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Bidder will ship at no additional cost
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users contact vendor when ordering volume. Also compare to other vendors on these contracts.
<b>Orders should be directed to:</b> Name: Cathy Lowe Phone: 866-868-5001, Ext 132 239-210-0891, Ext 132 Fax: 239-210-0898 Email: <a href="mailto:cathylope@survivalarmor.com">cathylope@survivalarmor.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:00AM-5:00PM EST Name: Cathy Lowe Phone: 866-868-5001, Ext 132 239-210-0891, Ext 132 Fax: 239-210-0898 Cell: 770-780-0070 Email: <a href="mailto:cathylope@survivalarmor.com">cathylope@survivalarmor.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-card:</i></b>	0%
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	0%
<b><i>Company Website</i></b>	<a href="http://www.strategicri.com">www.strategicri.com</a>

<b>CONTRACTOR:</b>	<b>Tactical &amp; Survival Specialties, Inc.</b>
<b>Equipment-Catalog offered:</b>	TSSI and multiple manufacturer offering. Items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be added in accordance with "Minimum Order" Clause
<b><u>Volume Discount:</u></b>	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
<b>Orders should be directed to:</b> Name: Jon Miller Phone: 877-535-8774 540-434-8974, Ext. 4211 Fax: 540-434-7796 Email: <a href="mailto:jmiller@tacsurv.com">jmiller@tacsurv.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:30 AM – 5:30 PM Name: Neil Senatro Phone: 540-434-8974, Ext. 4250 Fax: 540-434-7796 Cell: 540-236-8007 Email: <a href="mailto:nsenatro@tacsurv.com">nsenatro@tacsurv.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	None offered
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	No
<b><i>Discount for use of P-card:</i></b>	N/A
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	1%
<b><i>Company Website</i></b>	<a href="http://www.tacsurv.com">www.tacsurv.com</a>

<b>CONTRACTOR:</b>	<b>VWR International</b>
<b>Equipment-Catalog offered:</b>	VWR Safety Catalog items as listed on price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes, will accept orders for less than the \$100 minimum order.
<b>Shipping on minimum order:</b>	For orders less than \$100 shipping will be at no additional cost.
<b><u>Volume Discount:</u></b>	<b><i>Conditions:</i></b> <b><i>Volume pricing</i></b> - Price breaks for single order to one location \$10,000 and above - 3% additional discount
<b>Orders should be directed to:</b> Name: Karen Robinson Phone: 800-932-5000, Ext. 4270 800-947-4271 Fax: 866-329-2897 Email: <a href="mailto:karen_robinson@vwr.com">karen_robinson@vwr.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 7:30-5:00 Name: Jim Cummings Phone: 856-241-7211 Fax: 856-467-2488 Pager: 856-297-8208 Cell: 856-297-8208 Email: <a href="mailto:jim_cummings@vwr.com">jim_cummings@vwr.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Technical Assistance telephone support- 866-vwr-safe (866-897-7233)
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-card:</i></b>	None offered
<b><i>Guaranteed Delivery</i></b>	In stock 5 days A-R-O
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	None
<b><i>Company Website</i></b>	<a href="http://www.tacsurv.com">www.tacsurv.com</a>

<b>CONTRACTOR:</b>	<b>Zistos Corporation</b>
<b>Equipment-Catalog offered:</b>	Zistos items as listed on accompanying price list
<b>Applicable Pages:</b>	All
<b>Exclusions:</b>	None
<b>Minimum Order: Will accept orders for less than the \$100 minimum order</b>	Yes
<b>Shipping on minimum order:</b>	Shipping costs will be added as in minimum order clause
<b>Volume Discount:</b>	1% additional on orders over \$100,000
<b>Orders should be directed to:</b> Name: John A Kennedy Jr., VP Phone: 631-434-1370 Fax: 631-434-9104 Email: <a href="mailto:jkennedy@zistos.com">jkennedy@zistos.com</a>	<b><i>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday:</i></b> Normal Business hours: M-F 8:30 AM to 5 PM Name: Bob Levine, President Phone: 631-434-1370 Fax: 631-434-9104 Cell: 631-766-3161 Email: <a href="mailto:blevine@zistos.com">blevine@zistos.com</a>
<b><i>Additional services offered by contractor to contract users at no added cost:</i></b>	Training on use of equipment is included
<b><i>Vendor offers:</i></b>	
<b><i>Maintenance</i></b>	Not offered
<b><i>Calibration</i></b>	Not offered
<b><i>Service</i></b>	Not offered
<b><i>Accepts P-Card for purchases under \$10,000</i></b>	Yes
<b><i>Discount for use of P-card:</i></b>	0%
<b><i>Guaranteed Delivery</i></b>	60 days A-R-O
<b><i>Electronic Access Ordering Offered:</i></b>	No
<b><i>Price list available on web:</i></b>	Approved price list contained herein
<b><i>Discount for payment within 15 days of delivery and or receipt of voucher</i></b>	1%
<b><i>Company Website</i></b>	<a href="http://www.zistos.com">www.zistos.com</a>

CATEGORY MATRIX

	1. Personal Protective Equip	2. Explosive Device Mitigation & Remediation Equip	3. CBRNE Operational & Search and Rescue Equip	4. Detection	5. Decontamination	6. Physical Security Enhancement Equip	7. Terrorism Incident Prevention Equip	8. CBRNE Logistical Support Equip	9. Medical	10. CBRNE Reference Materials	11. Agricultural Terrorism Prevention, Response, & Mitigation Equip	12. Intervention Equip	13. Other Authorized Equip
HIRE Contractor													
Aardvark Tactical, Inc.		X	X			X							
Atlantic Diving Supply, Inc (ADS)	X	X	X	X		X	X	X	X		X		
Amron International Diving Supply	X	X	X	X		X	X	X	X	X			
Aramco, Inc.	X	X	X	X	X	X	X	X	X	X	X	X	X
Arrow-Tech, Inc.				X	X								
Atlantic Nuclear Corp.				X									X
Brunswick Commercial & Govt.													X
Digital Ally						X							X
E D Bullard Company	X	X	X			X	X				X		
Elsag North America, LLC						X							X
Farber Specialty Vehicles													X
First Line Technology, LLC	X	X	X		X		X	X					X
Fisher Scientific Co., LLC	X	X	X	X	X	X	X	X	X	X	X	X	X
Global Protection USA, Inc.	X		X	X	X	X	X	X	X		X		
Guard Line Fire & Safety, Inc.	X	X	X	X	X		X	X				X	X
Hagemeyer North America, Inc.	X	X	X	X	X	X		X	X	X	X	X	X
Laerdal Medical Corp								X					
Laurus Systems Inc.		X		X	X	X	X					X	
LDV, Inc.													X
Mar-Vel International Inc													
Municipal Emergency Services, Inc.	X		X	X	X	X	X	X	X	X	X	X	
RAE Systems Inc			X	X	X	X	X	X	X				X
Safeware, Inc.	X	X	X	X	X	X	X	X	X	X	X	X	X
Strategic Response Initiatives	X	X	X	X	X	X		X	X			X	
Survival Armor Inc	X	X											X
Tactical & Survival Specialities, Inc.	X	X	X	X	X	X	X	X	X			X	X
VWR International	X		X	X	X		X	X	X				
Zistos Corporation	X		X		X								

Contractors are authorized to offer items or request approval via the contract change process to add items from all checked categories, although pricelists may not include all categories at this time.